



**St. Mary's University  
Police Department  
San Antonio, TX**

# **Statement Analysis, Interview & Interrogation Techniques Training**

**January 10 - 14, 2011**

Presented by

**John Kaster**

Author of *"The Criminal Investigator's Resource Guide for  
Interviewing, Statement Analysis, and Interrogation"*



***The Alpha Group***

Professional Speakers and Trainers  
Serving the Criminal Justice Community  
*We Turn Theory Into Practice™*

## The Program

This program is designed to provide police officers and criminal investigators with a systematic and scientific methodology that enables them to detect deception from the written statements, verbal statements, and physical behavior of crime victims, witnesses, and suspects; maximize the quantity and quality of information obtained from these persons, and significantly enhance the interview and interrogation process.

**This is a one-week (36 hour) “hands-on” program that provides you with techniques you can use immediately to solve the real-world problems** that daily confront law enforcement personnel. Once trained, you will know not only **how to psychologically control the interview process**, but how to use a variety of methodologies to obtain valuable information from eye witnesses and suspects while decreasing confabulation. Additionally, **you will learn the latest methods for detecting deception** through both verbal and nonverbal clues. You will then be shown how to use these powerful techniques to create a unique interrogation plan that is specifically designed to appeal to an individual offender’s personality and values.

Presented in a comfortable, non-threatening environment that permits both individualized coaching and group instruction, the training takes a “**learn-by-doing**” approach that gives you many opportunities to **actually perform the tasks** associated with statement analysis and the interview and interrogation process. You’ll also be taught techniques of effective listening, how to enhance victims’ and witnesses’ memories (and your own memory!), how to detect both confabulated memories and/or deception, and how to develop a scientifically-based, systematic approach to criminal interrogation. This format of instruction allows for not only a highly-interactive exchange between you and the facilitator, but offers unique opportunities for group interaction and collaboration.

## You Should Attend If:

- You are a major crimes or sex crimes investigator
- You are a patrol officer who may be required to interview victims, witnesses, or suspects at crime scenes
- Your job involves interviewing and the evaluation of people
- You are employed by a prosecution unit and required to evaluate victims, witnesses, suspects, and/or evidence

**Regardless of your previous experience with interview and interrogation techniques, this course is for you. You can always do your job better when you apply fresh ideas and techniques. We’ve made sure our seminars give you exactly what you need to put you at your peak.**

## Here’s What You Will Learn

This course will provide you with an arsenal of techniques you can use immediately to effectively increase communication and eyewitness information, detect deception, and obtain legally admissible confessions. You will also learn how to develop and customize specialized interviewing and interrogation plans based upon your knowledge of the individual suspect as well as the offense itself. We’ll demystify essential professional skills involving:

## Operational Issues

- **How to Use Effective Statement Analysis Techniques to Instantly Determine Who is Telling the Truth and Who is Lying**
- **How to Develop a Dynamic Interviewing Plan**
- **How to Know Exactly When and Where a Suspect is Editing a Story—and How to Get Them Back to the Truth**
- **How to Effectively Control the Interview Process**
- **How to Conduct a Cognitive Interview**
- **How to Use the Cognitive Interview to DOUBLE the Amount of Details Remembered by a Witness While Reducing the Amount of Confabulated and/or Inaccurate Recall**
- **How to Develop Critical Listening Skills**
- **How to Deal with the “I Don’t Remember!” Response: Understanding the Effects the Interviewing Process has on a Witness’s Memory**
- **How to Improve YOUR OWN Memory**
- **How to Develop Bonding Methods to Avoid Witness Contamination**
- **Hard to Believe but True! How to Discover Hidden Motives and Reasons for a Suspect’s Deception to the Extent that They Believe You Can Actually Read Their Mind!**
- **How to Develop a Systematic Approach to the Interrogation of Criminal Suspects**
- **Make Them WANT to Confess! How to Tailor Make Interrogation Themes that will Appeal to Individual Suspects**
- **How to Improve Your Investigative Confidence!**
- **How to Effectively COMBINE a Variety of Techniques to Obtain Admissions and Confessions**
- **And Much, Much More!**

## About Our Statement Analysis, Interview and Interrogation Techniques Training Program

Law enforcement officials send their sworn officers and civilian personnel to our Statement Analysis, Interview and Interrogation courses because of our proven ability to provide them with high-quality, performance-oriented training. Class exercises are based on real-world crime problems officers and investigators are expected to solve each day. As such, students return to their agencies with not only the knowledge of **WHAT** they should do, but, more importantly, **HOW** they should do it. Skills are developed by instructors who are intimately familiar with statement analysis, interview, and interrogation techniques, and by the students' use of our **comprehensive, easy-to-understand course materials**. These elements contribute to the continued popularity of our training programs. Our success, however, comes from our achievement of one important goal: *We Turn Theory Into Practice.*™

## What Others Say About Our Training

*"Excellent course. John Kaster is personable, knowledgeable, and well-spoken. This was a tremendous learning experience for new and old (experienced) detectives alike."*

**Raif Zenelovic**  
Fort Pierce Police Department

*"Great! The Best course I have EVER taken for interview techniques!"*

**Brian Reich**  
Paramus Police Department

*"I have been in law enforcement for eleven years and I believe I can put these teachings to practical use upon returning to my duties. I have not been able to say this about many of my prior classes."*

**Ray Dixon**  
Dorchester County Sheriff's Office

*"Written Statement Analysis is a fantastic tool that every investigator should have access to. I look forward to applying it in my investigations!"*

**John A. Buccì**  
Algonquin Police Department

*"Excellent Content! John is clearly extremely well qualified and an excellent instructor. He explains the material so that it's easily understood and retained."*

**Ross Finnely**  
Oak Lawn Police Department

*"This is an informative class. I learned a lot about statement analysis and how to apply it effectively. John is very professional and clearly an expert."*

**Bill Pulzello**  
Paramus Police Department

## About The Alpha Group

The Alpha Group is comprised of professional speakers, trainers, and researchers who provide their expertise and practical experience to criminal justice, public safety and victim service organizations. The organization is widely recognized for its ability to provide training in statement analysis, interview and interrogation techniques; crime and intelligence analysis, criminal investigative analysis, homeland security and terrorism analysis, workload analysis, and other such unique areas of law enforcement. We also recognize that those who serve the public often have unique needs themselves. We, therefore, present a variety of management, supervisory, and interpersonal communications seminars. All of our skill-building programs address the personal needs of those—at all levels—who are employed in the public safety and victim service professions.

## About your Trainer

**John Kaster** began his law enforcement career with the Royal Canadian Mounted Police (RCMP) in 1967. He was first posted to general law enforcement duties in the Province of Prince Edward Island. In 1971, he was assigned to plainclothes criminal investigation units where he



investigated major crimes in the four Atlantic Provinces. For the past nineteen years John has been a professional polygraphist. Recognizing his polygraph expertise and noted teaching abilities, in 1986 the RCMP appointed him as the Manager of the **World Renowned Canadian Police College's Polygraph Training School in Ottawa, Ontario**. As such, he was responsible for

ALL police polygraph training in Canada. In addition to his polygraph duties, John is a noted expert and trainer in the fields of statement analysis, cognitive interviewing, and interrogation.

A frequently requested speaker, John also served as a guest panelist at the NATO Credibility Assessment Seminar held in Maratea, Italy, and at the Canadian Investigative Reporters Seminar in Ottawa, Ontario. Additionally, he is a member of both the American and the Canadian Police Polygraph Associations and a seven-time recipient of the Canadian Association of Police Polygraphists Outstanding Service Award.

John has conducted statement analysis, interview and interrogation courses for both American and Canadian law enforcement officers. An internationally recognized authority in his field, he has also presented his programs to the police in the Czech Republic, Slovakia, Bolivia, Singapore, and Great Britain.

**Because of his ongoing work with active investigations, John Kaster is available to teach only a limited number of classes each year. Don't miss this RARE and UNIQUE opportunity to learn from one of the masters of our profession!**

## Course Times

The course begins at 0800 on Monday, January 10, 2011 and concludes at 1200 on Friday, January 14, 2011.

## Tuition Information

Tuition is \$525 per person for the one-week (36 hour) program of instruction. It also includes:

- All in-class course materials.
- A copy of *The Criminal Investigator's Resource Guide for Interviewing, Statement Analysis, and Interrogation* by John Kaster. This dynamic manual explains how to set the stage for the interview and interrogation process, use written as well as verbal statements to detect deception, design and use bait questions, how to handle and stop denials, how to overcome objections, how to develop effective confrontation skills, how to obtain verbal and written confessions, and how to use the techniques you learn in class **to significantly enhance your effectiveness!**
- A copy of *The Criminal Investigator's Resource Guide for Interviewing, Statement Analysis, and Interrogation Workbook*. This step-by-step manual will also be used throughout the class.

These two books are more than reference materials...they're the two "silent partners" you'll take back to your job.

- An impressive certificate of graduation will be presented to you upon completion of the course.

**PLEASE NOTE:** Tuition does not include lodging, meals, transportation to and from the meeting place, parking, or items of a purely personal nature (pens, pencils, paper, etc.)

## Earn Continuing Education or Training Units (Optional)

Various state and local agencies such as colleges and universities as well as Peace Officers Standards and Training (P.O.S.T.) Boards may offer either continuing education or training units to Alpha Group course participants. Additionally, enrollment in Alpha Group programs may help you meet annual training hour requirements. Check with the training coordinator of your organization to determine your eligibility for these units.

## Registration Information

Reserve your seat now! John Kaster's courses fill quickly and seating is limited. To register for the course, please contact the Alpha Group and request the registration form. Payment must be received no later than December 22, 2010. **Make checks or money orders payable to The Alpha Group.** Please send the registration form and your remittance to: Diana Olson, The Alpha Group, PO Box 8, Montclair, CA 91763. You may also register by phone by calling Diana Olson (909) 484-2169, by faxing your registration form to her at (909) 484-2186, or by emailing it to: [crimecrush@alphagroupcenter.com](mailto:crimecrush@alphagroupcenter.com). For credit card payments, please call The Alpha Group at (909) 484-2169.

## Substitutions And Cancellations

Anyone can substitute for you. If this becomes necessary, please call and let us know. If you need to cancel and you contact us no later than December 22, 2010, we'll refund your tuition, less a \$25.00 per person processing fee. The tuition is nonrefundable for any cancellations made after December 22, 2010. The Alpha Group reserves the right to substitute speakers should the featured presenter become incapacitated. In the unlikely event that the course is cancelled, the Alpha Group's liability shall be limited solely to refunding of tuition payments.

## Course Location and Hotel Accommodation Information

Please contact the course host for course location and hotel accommodation information. The Host is Sgt. Tony Lummus, St. Mary's University Police Department, One Camino Santa Maria, Box #70, San Antonio, TX 78228. You may contact Sgt. Lummus by phone at (210) 431-6772, by fax at (210) 431-6757, or by email at [tlummus@stmarytx.edu](mailto:tlummus@stmarytx.edu).

## Is This Course Tax Deductible?

Skill-building and professional enhancement programs such as the Statement Analysis, Interview and Interrogation Techniques Course are usually tax deductible. Check with your financial advisor to verify applicability of the tax law to your particular situation.

## For Additional Information

If you have any questions or need additional information about the Statement Analysis Course, please contact Steve Gottlieb, Executive Director of The Alpha Group, by telephone at (909) 989-4366 or by email at [crimecrush@alphagroupcenter.com](mailto:crimecrush@alphagroupcenter.com). You may also contact us via our website at [www.alphagroupcenter.com](http://www.alphagroupcenter.com) or by writing to us at The Alpha Group, P.O. Box 8, Montclair, CA 91763, USA.



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